RPA Now!™ – UiPath Kick-start Packages

Pricing – May 2019

In a joint initiative between UiPath Preferred Partner and global leader in Digital Transformation **Speridian Technologies** ("Speridian") and Robotic Process Automation (RPA) world leader **UiPath**, we are proud to offer the **fixed-price RPA Now!™ Packages** to provide our clients with a **fixed-cost & risk-free way to kick-start your RPA journey** in addressing the core needs or every organization new to RPA:

- **Initial UiPath licenses** – Attended / Unattended Automation
- **Guaranteed processes & Quick wins** – End-to-end pre-agreed process automations included
- **Client enablement / Best practice** – Guidance, Assistance, Certification Training Support
- **Enterprise RPA Readiness** – ROI Modeling, Enterprise RPA Roadmap planning, Assistance in establishing RPA Governance and a Robotic Delivery Service / Center of Excellence ("COE")

Leveraging our **RapidROI™** methodology based the **UiPath RPA Journey & Enterprise Competency** model Speridian provides the core team required to jump-start your RPA initiative, while enabling your business and technical users to **become self-sufficient and autonomous.**

Speridian offers a choice of four packages to meet the needs of organizations at different stages of their journey:

Package	Description	Duration	Price
RPA Now!™ Kick-start	Entry package aimed at organizations wishing to prove the value of RPA within their organization. **Includes initial annual UiPath licenses for attended Bots,** and services. The focus is on organizational enablement while guaranteeing **two fully automated desktop processes** in production	**4 weeks**	**$ 24,998** (Incl Licenses)
RPA Now!™ Kick-start Plus	Entry package aimed at organizations wishing to launch their RPA journey by automating and coordinating a sequence of complex activities through orchestrated desktop automations. **Includes initial annual UiPath licenses for orchestrated attended Bots,** and **services**. The focus is on organizational enablement while guaranteeing **three fully automated desktop processes** in production.	**6 weeks**	**$ 39,998** (Incl Licenses)
RPA Now!™ Enterprise Kick-start	Entry package aimed at organizations wishing to launch their RPA journey through fully end-to-end automated business processes in the form of both attended & unattended bots. **Includes initial annual UiPath licenses**, and **services**. The focus is on organizational enablement while guaranteeing at least **four fully automated processes in production**.	**10 weeks**	**$ 99,998** (Incl Licenses)

Package	Description	Duration	Price
RPA Now!™ Kick-start Plus	Aimed at organizations wishing to boost their ongoing RPA initiative for short periods of time through experienced RPA consultants able to take on various roles within a Robotic Delivery Service, including: Governance, Process Analysis, Implementation, Testing, and Bot Operations and a guaranteed 1-2 attended/unattended processes per month.	6 weeks	**$ 39,998** (Incl Licenses)
RPA Now!™ Enterprise Kick-start	Entry package aimed at organizations wishing to launch their RPA journey through fully end-to-end automated business processes in the form of both attended & unattended bots. **Includes initial annual UiPath licenses**, and **services**. The focus is on organizational enablement while guaranteeing at least **four fully automated processes in production**.	Available at different durations	Starting at **$ 12,998** / month

Details

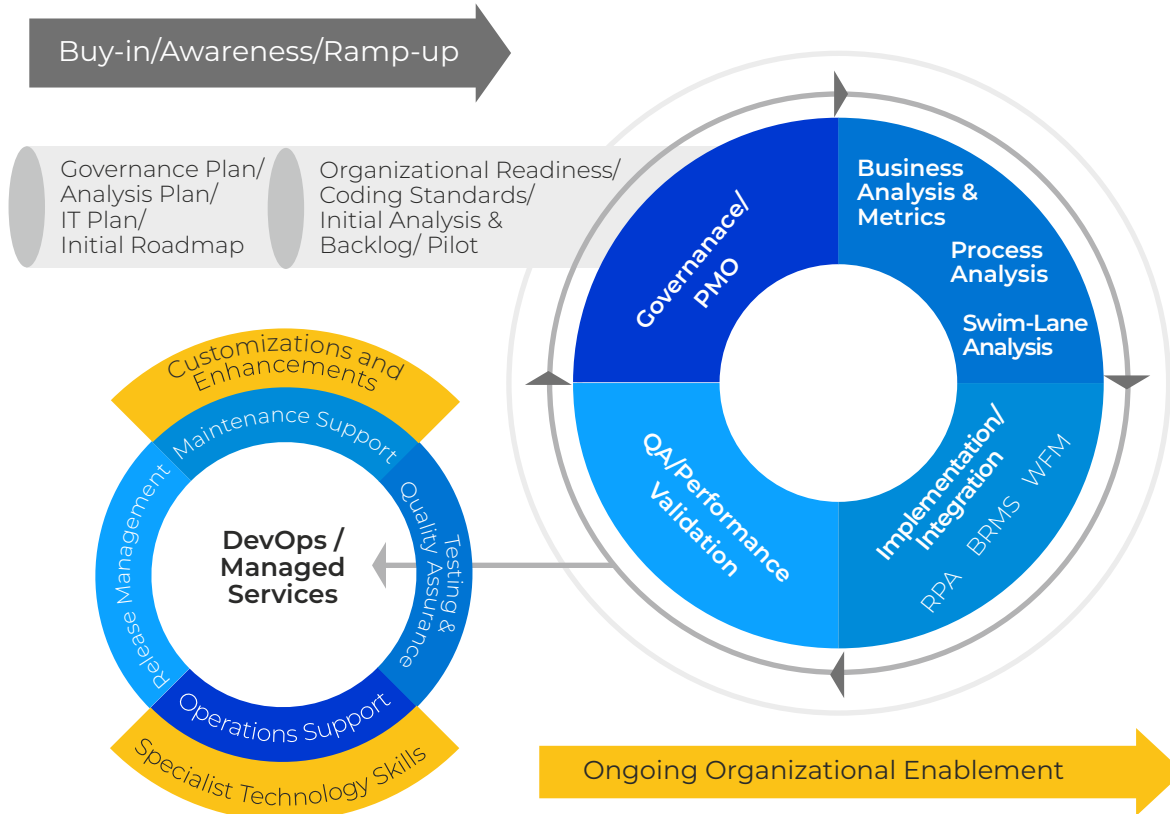|	RPA Now!™ Kickstart	RPA Now!™ Kick-start Plus	RPA Now!™ Enterprise Kick-start	RPA Now!™ Flexi Pack	RPA Now!™ Booster Packs
Duration	4 weeks	6 weeks	10 weeks	4 weeks	4 weeks
Guaranteed Processes	• 2 x UiPath - Studio - Named User • 4 x UiPath - Attended Robot - Named User	• 2 x UiPath - Studio - Named User • 4 x UiPath - Attended Robot - Named User • 1 x UiPath Orchestrator Basic	• 3 x UiPath - Studio - Named User • 5 x UiPath – Unattended Robot – Named User • 1 x UiPath Orchestrator Basic		
Training / Guidance / Implementation Support	2 Attended	3 Attended	4 Attended		1-2 per month (Attended / Unattended)
Road Mapping & COE Planning	• 1 full-day RPA Awareness Session • 1 half-day RPA Roadmapping & Governance workshops	• 1 full-day RPA Awareness Session • 1 half-day RPA Roadmapping & Governance workshops	• 1 full-day RPA Awareness Session • 2 half-day RPA Roadmapping & Governance workshops	• Up to 40 hrs	• Up to 160 hrs* * Additional discounts available for additional hours or longer duration
	$24,998	$39,998	$99,998	$3,998	$12,499

Approach & Timelines

Speridian's RapidROI™ methodology follows UiPath's RPA Journey & Enterprise Competency model:

Ramp-up → **Scale** → **Operate**

E N A B L E

The Kick-start and Enterprise Kick-start packages focus on the initial **Buy-in/Awareness/Ramp-up** and **Enablement** aspects, while the Flexi and Booster Packs provide the additional capability and capacity required to **Scale up** and **Operate/Support** your process automations.

Buy-in/Awareness/Ramp-up

Governance Plan/
Analysis Plan/
IT Plan/
Initial Roadmap

Organizational Readiness/
Coding Standards/
Initial Analysis &
Backlog/ Pilot

Customizations and Enhancements

Maintenance Support

Release Management

Testing & Quality Assurance

DevOps / Managed Services

Operations Support

Specialist Technology Skills

Governanace/ PMO

Business Analysis & Metrics

Process Analysis

Swim-Lane Analysis

QA/Performance Validation

Implementation/ Integration

RPA BRMS WFM

Ongoing Organizational Enablement

About Speridian

Headquartered in **Albuquerque**, NM, with regional offices in **Rockville, MD / Irvine, CA / Toronto, ON**, and delivery centers **offshore**, Speridian and its 1,500+ experts have been at the forefront of **CRM / ERP / HR / CX Innocation** since 2003. Our Next-Gen Solutions Practice combines R**obotic Process** **Automation (RPA), Machine Learning (ML), Predictive Analytics, Natural Language Processing (NLP), Business Rules Automation (BRMS),** and **Workflow Management (WFM)** to be at the cutting edge of **Digital Ops** and **Digital Process Automation**.